

- We assumed that the cost proposal needed to include the fees associated with the coursework itself and stipends, etc. If that amount was to be excluded from the overall cost proposal, the number would be substantially lower to represent only our costs as a vendor.
 - Furthermore, we assumed in the university costs that those would remain at current amounts. If that changes from the university throughout the course of the project, we would need to include a buffer to cover that change.
- We assumed that we would be creating and delivering content. If the vendor is not intended to serve in this capacity, the numbers would be lower.
- We assumed that a regional approach and more locations across the state is an expectation. We budgeted for multiple sites which added to cost but we believe enhances the efficacy of the project.

Additionally, we want to note that in optional deliverables we potentially have the capacity to take on aspects of the High Ability Licensure Tuition Assistance Program. We would be willing to consider the coordination of that project by using systems developed within this one to cost effectively streamline both projects. We would need to increase our bid amount if there is interest in adding this portion to our proposal.